Total No. of Questions: 07

B.Sc.(IT) (Sem.-1)
COMMUNICATION SKILLS
Subject Code: BS-101
Paper ID: [B0401]

Time: 3 Hrs. Max. Marks: 60

INSTRUCTION TO CANDIDATES:

- SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- SECTION-B contains SIX questions carrying TEN marks each and a student has to attempt any FOUR questions.

SECTION-A

Q1. Give brief answers to the following questions [2-5 Lines]:

- a) Explain the importance of Legal Aspects in communication.
- b) What is your understanding of Digital Duplicators?
- c) What do you mean by 'the structure of a letter'?
- d) How do you distinguish between Quotations and Tenders?
- e) Differentiate between Note-taking and Note-making.
- f) What do you mean by Voice Modulation?
- g) What is Audience awareness?
- h) A credit letter performs an important function in the business world. Explain.
- i) What do you mean by Noting on the Files?
- j) What do you mean by Exit Interviews?

SECTION-B

- Q2. Write a note on the barriers to effective communication. How can we overcome these barriers?
- Q3. Draft a report on the need to introduce some incentive schemes to check the decline in the sale of the goods of your company.
- Q4. Explain the points to be kept in mind while drafting a sales letter.
- Q5. What are the various storage devices used to store information?
- Q6. Write a note on the importance of acquiring Oral Presentation Skills.
- Q7. Group discussions are widely used in many organizations for decision making and problem solving. Explain.